

LAGAN AND HYFINITY SIGN GLOBAL OEM CONTRACT

- Agreement to roll out integration adapters between back and front office applications will speed Government IT implementations by up to 60% -

October 4, 2006: Lagan, a provider of CRM and Enterprise Case Management solutions to Government, and Hyfinity today announced the signing of a global OEM contract in April 2006. The new agreement will see Hyfinity's MVC web application development technology used by Lagan to build new 'integration adapter' modules to connect front-office and back-office applications together seamlessly. This agreement enables these complex integration solutions, involving in-depth, two-way interoperability, to be brought to market earlier to enable Public Sector organisations such as Local Authorities to improve citizen-centric services and efficiency in their Revenues, Benefits and Housing service areas - key components in the Transformational Government Strategy.

Lagan will use MVC to develop integration adapters for Local Government and Wider Public Sector organisations and the first two deliverables of this programme will be adapters for both Revenues and Benefits service areas due for release later this year. Eliminating the need for extensive programming, Lagan will dramatically cut new system build times by up to 60%, enabling strategic adapter solutions to be delivered earlier and implemented faster. It also means that future changes to Government legislation, for example, can be implemented quicker by the Government organisation. This work leverages the work done by the Department for Communities and Local Government (DCLG) which has been working to 'open up' back-office applications in order to help local authorities radically change business processes to deliver greater efficiencies and improve customer service.

Mike Cattermole, Sales Manager at Hyfinity, comments, "It's a win – win situation all round. Lagan will be able to produce new back-office integration adapter modules more quickly - improving its competitive advantage - while we get a new channel to market and a global reach. The customers, in turn, will be able to get new, highly functional integration adapter modules faster."

David Moody, CTO of Lagan, adds, "We have been very impressed with Hyfinity's MVC technology. It has already shown itself to be a hugely productive development environment which produces industrial strength XML applications that are capable of modification and extension in a highly effective manner. Hyfinity is well positioned to help us improve how our Government customers communicate with their customers, the public and businesses, and also how they improve the linking up of their front and back office operations to drive efficiency savings."

Cattermole concludes, "It's a great opportunity for both companies to work together using the very latest native XML and SOA technology and to capitalise on each other's core strengths. Hyfinity's position of being at the forefront of rapid composite web application assembly is confirmed through this contract with Lagan. In turn, Lagan's technology leadership position, particularly in the area of providing sophisticated integration adapters to Government, will be maintained."

About Lagan

Lagan provides software solutions to Governments in the UK and North America.

The company's core business for the past seven years has been in the provision of Customer Relationship Management (CRM) solutions to UK Local Government where it has established a clear leadership position. To complement this and to support its ambitious growth plans, Lagan has extended its product offering to a broader Enterprise Case Management capability for all Government.

The company is growing rapidly in a number of target markets and has over 130 customers. As well as Local Government CRM, this includes Social Services, Shared Services and the Single Non Emergency Number 101 markets in the UK as well as Human and Social Services and the Single Non Emergency Number 3-1-1 markets in the US.

Lagan has enjoyed substantial and sustained growth, with revenue increasing by an average of 65% per annum over the past five years. This success has been reflected in its appearance in the Deloitte Fast 50 Awards and the Sunday Times Tech Track 100 Awards, as one of the fastest growing UK technology companies. A recent round of funding secured £8.3 million of venture capital for Lagan's future expansion in its new growth markets. Investors include: Esprit Capital Partners (formerly Cazenove Private Equity), DN Capital, Crescent Capital, QUBIS Limited and Viridian Growth Fund.

Founded in 1994 as a private company, and with more than 150 personnel, Lagan is based in Belfast, Northern Ireland, with offices in London, UK and Washington DC and Chicago, USA.

For more information, please contact:

UK
Lagan
Grace Meehan
European Marketing Executive
Lagan
t: +44 (0) 2890 788308
f: +44 (0) 2890 788339

PR Agency
Katie Morrison/Celia Dixon
The *itpr* Partnership
t: +44 (0) 1932 578800
f: +44 (0) 1932 578801

www.lagan.com

www.itpr.co.uk

About Hyfinity

Hyfinity is an Independent Software Vendor (ISV). With headquarters near Birmingham UK, Hyfinity is known for its innovation in XML and Web Services technology, enabling the rapid visualisation, assembly and construction of enterprise-strength solutions. Hyfinity's technology uses a revolutionary new approach which harnesses the latest developments in XML and Internet technologies to provide a Web Services platform that is powerful, agile and extremely lightweight. This enables solutions that take a fraction of time to build, deploy and maintain, compared to traditional approaches, resulting in massive savings for customers. Hyfinity's exciting new technology solutions have gained strong endorsement from customers around the world and leading market analysts.

About MVC – Hyfinity's MVC product is designed for rapid delivery of transactional web applications and Composite Web Applications that present, capture, process, update and report information from one or more front or back office applications such as Portals, CRM, CMS, and ERP in real time. The product has an architecture and tool-set that is better suited for re-using XML based information assets and standards for capturing, processing, and presenting information. MVC does not require writing of traditional code or scripting to build transactional web applications.. This provides a highly productive development environment, leading to huge time and cost savings. To find out more visit: <http://www.hyfinity.com/MVC.html>

For more details please contact:

Tel: 0121 506 9111.

E-Mail: sales@hyfinity.com

www.hyfinity.com