

Enable intelligent
Business Networks

Simplify the
construction of
distributed solutions

Harness the power
of next generation
technologies



XML Applications

Reducing development costs

Eliminating integration

complexity

Ask any independent software services organisation *'What are the three dominant opportunities today?'* and they will say - web services, web services and web services.

Partnership with Hyfinity means access to leading edge technologies and support services that will decimate development costs, significantly reduce deployment timescales and maximise customer satisfaction. The more complex the project, the greater the returns.

Partnership Model

Hyfinity's web services product portfolio offers huge opportunities for partners interested in developing joint propositions for customer solutions.

Hyfinity® has an indirect sales model, working with partners to develop effective solutions for customers.

Why Partner with Hyfinity?

Hyfinity® is an innovative Internet technology company, specialising in XML Web Services Solutions.

Hyfinity® provides cutting-edge products and services designed to take advantage of the rapidly developing web services arena.

The views of leading industry analysts converge on the huge potential for this new technology.

Hyfinity® provides
cutting-edge
products and
services

Gain access to
leading analysts,
architects and
software engineers

Gain access to
state-of-the-art web
services technology

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Technology

Hyfinity® has a range of web services technologies for constructing large distributed solutions. Hyfinity's innovative product range includes PxP and MVC - designed to enable the construction of complex business applications.

Solutions

Hyfinity® has a tried and tested Solutions approach to solving large complex problems using distributed technologies. Hyfinity® has delivered many highly successful projects for blue-chip clients.

Highly attractive commercial terms

For qualifying partners, Hyfinity® can offer very attractive commercial terms on products and services.

Access to Software

As a Hyfinity® partner you can access the complete range of Hyfinity® products for non-commercial use. You can also obtain very attractive pricing for commercial propositions.

Access to leading professionals

Hyfinity® employs leading architects, consultants and software engineering professionals. Our professionals are highly experienced in the design and construction of software solutions, ranging from tactical bespoke solutions to enterprise-scale architectures for global blue-chip organisations.

As a Hyfinity® partner, you will have access to our professionals for commercial propositions.

Education

You can also access our education programmes at attractive commercial terms. Our education programmes cover the latest developments in web services technology.

Please contact us for more information on our partnership model.

Business Benefits

The main benefits of the **Partner Perfect** programme include:

- Access to leading analysts, architects and software engineers for commercial propositions
- Highly attractive commercial terms
- Access to state-of-the-art web services technology
- Access to education programmes on latest web services technology

"The productivity of the approach is reflected in the modest price tag of the products." Bloor Research:

hyfinity specialises in XML and Web Services technology, enabling rapid construction of distributed Business Solutions.

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